

Director Public Affairs

Charlesbye has an exciting opportunity for an exceptional Public Affairs Director to join our growing senior team, based in our London Bridge office.

Founded by former No10 comms chiefs Lee Cain and Lucia Hodgson, Charlesbye was named as a PR Week 'one to watch' - with a client roster including some of the world's biggest and most exciting brands.

We are looking for somebody with a strong background in consultancy to provide unparalleled client service and account leadership across our public affairs and communications functions. You will be self-motivated, resilient, reliable and results driven. In return, you will have the opportunity to make a huge mark in an important role, at a rapidly expanding and ambitious firm.

Responsibilities will include:

- Driving the success of our clients' strategies, nurturing strong relationships, and ensuring the delivery of high-quality outputs across our three disciplines of research, public affairs and communications.
- Client-facing across a wide variety of policy issues, using strong experience in consultancy to problem solve, offer actionable advice, and lead the day to day work of our busy teams.
- Tapping into your strong, varied political network to achieve our clients' political objectives.
- Using an understanding of politics, strategic communications and the business environment to offer clear direction to clients and help achieve high-quality results.
- Using first-rate judgement to provide political advice to a wide variety of clients.
- Keeping your network fresh and relevant.
- Deploying excellent written and verbal communication skills to provide brilliant client service, advising our most senior clients with confidence and conviction.
- Excellent fluidity in all matters of politics and parliament, and a passion for generating ideas and seeing them through to execution.
- Supporting new business development, participating in pitches and creating leads. .
- Delivering on client priorities, with the ability to oversee and manage multiple work streams. You will be a 'doer' as well as a manager.
- Support junior members of the team, including through line management and reviewing and feeding back on their work, as well as providing coaching and support across account teams

Candidate specification:

- 10+ years experience working in consultancy, with highly sophisticated knowledge of politics, parliament, public affairs and strategic communication.
- Thrives in a fast-paced environment, with highly effective client and team management skills, alongside an innate political judgement.
- Highly organised and able to track competing priorities, including those of the wider team.
- Brilliant people skills, able to lead client relationships and provide senior advisory.
- Clear examples of client successes throughout your career - whether media campaigns or political and legislative wins.

- Ability to execute excellent judgement and attention to detail even under pressure.
- Exceptional writing skills, a keen eye for detail and willingness to go the extra mile.
- Brimming with great ideas and enthusiasm.
- Enjoys managing a wider team, sets standards, direction and supports staff members.
- Has contributed to new business development and leads.
- This role would be well suited to someone who has worked in consultancy and agency, or in an in-house corporate affairs team.

Charlesbye offers a competitive salary, discretionary annual bonus, new business bonus, 25 days holiday per year plus public holidays, an in-office collaborative environment, professional development, and client diversity.

To apply, send your CV and a one-page covering letter on why you think you would be a great hire for Charlesbye, and why you want to work with us, to recruitment@charlesbyestrategy.com by Jan 3 2024. <http://charlesbyestrategy.com>